

NWT DIAMONDS

THE ECONOMIC IMPACT OF THE
DIAMOND INDUSTRY ON THE ECONOMY
OF THE NWT, 1991-2002

A REPORT BY THE NWT & NUNAVUT
CHAMBER OF MINES, APRIL 2004



NWT & NUNAVUT
CHAMBER OF MINES

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EXECUTIVE SUMMARY

The impact of the diamond industry started with the announcement of the discovery of diamonds in the Northwest Territories (NWT) in 1991. In 1998 Canada's first diamond mine, the EKATI™ Diamond Mine, began production. In 2000, construction started on the Diavik Diamond Mine and production commenced in January of 2003. The Diavik Mine will likely be followed by De Beer's Snap Lake Diamond Project which could begin operations in 2006. The development of the EKATI™ mine was also accompanied by the establishment of a small cutting and polishing industry located in Yellowknife and N'dilo (an Aboriginal community adjacent to Yellowknife).

All economic indicators demonstrate that the NWT economy has grown significantly as a direct result of the diamond industry. Since 1997, which was the year of the start of construction of the EKATI™ mine and the main impact of the diamond industry, GDP and personal incomes have risen rapidly, new capital investment has grown to record levels, unemployment has fallen to below the national rate and retail and wholesale trade sales have increased dramatically.

The strong growth in business activity and employment fostered by the diamond industry has led to an increase in revenues and expenditures of both the Federal Government and the Government of the Northwest Territories (GNWT). Most of the indicators appear to demonstrate that the diamond industry has been a positive net contributor to both Federal and GNWT revenues.

Prior to the growth of the diamond industry GNWT own source revenues (those revenues not received directly through grants from the federal government) comprised about 21–24% of total revenues, but climbed to 61% in 2001 before falling to 46% in 2002. As a result of the growth in GNWT own source revenues, total federal government grants to the GNWT have fallen from \$10,124 per person in constant 2002 dollars in 1999 to \$7,510 in 2002.

Even with the fall in federal grants, the GNWT has enjoyed a growth in real revenues per person. In 1999 the year territories were split, the GNWT had \$21,541 in revenue per person and revenues grew by \$2,015 per person to \$23,556 in 2002.

In total, the two operating diamond mines have contributed \$37.6 million in property and fuel taxes directly to the GNWT over the period 1998 to 2003. In addition the diamond companies pay royalties, corporate income taxes, capital taxes and other miscellaneous taxes to both the Federal Government and the GNWT.

While GNWT revenues have increased there has been no net increase in the NWT population and no significant increase in school enrolments as a result of the diamond industry. This is because the employment demand generated by the diamond industry has replaced other economic activities that have declined (gold mining, oil and gas and the government sector).

Over the period 1991 to 2002 it is estimated that diamond mining contributed \$2.9 billion or 83.8% of the total impact of the diamond industry on GDP in the NWT. Exploration activities contributed another \$549.4 million or 15.8% of the total GDP impact while manufacturing (cutting and polishing) generated \$14.3 million or 0.4% of the total impact.

In 2002 the mining industry generated 95.2% of total GDP impacts while exploration and manufacturing contributed 4.0% and 0.8% respectively.

Over the period 1991 to 2002, diamond mining generated 9,640 person-years of employment or 74% of the total impact on NWT employment. Exploration activities contributed another 2,984 person-years, or 13% of the total employment impact, while manufacturing generated 446 person-years, or 3%, of the total impact.

In 2002 the mining industry generated 90% of total employment impacts while exploration and manufacturing contributed 5% and 4% respectively.

Over the period 1996 to 2002 the two diamond mines spent \$3.4 billion on goods and services. Of this total, \$1.9 billion or 57% has been from northern businesses and 28%, or just under \$1.0 billion, has been from Aboriginal businesses in the north.

The development of business capacity has created employment opportunities in Aboriginal enterprises and currently they directly employ hundreds of band members and other northerners.

Employment in Aboriginal businesses along with direct employment at the diamond mines has led to a reduction in social assistance payments and to a rise in employment income in Aboriginal communities. Over the period of 1996 to 2002, employment income per person in the communities directly impacted by the diamond mining industry rose 41%, from \$7,088 to \$9,968. In contrast, employment income per person in the NWT rose only 16%.

The rapid rise in income demonstrates the positive impact of both the direct employment in diamond mining and in band owned businesses that serve the diamond and other mining industries.

In addition to increasing employment income, greater employment and falling social assistance payments, the diamond communities have also had a tremendous growth in the number of people enrolled in post-secondary education programs.

INTRODUCTION

The announcement of the discovery of diamonds in the Northwest Territories (NWT) in 1991 led to the greatest staking rush in the history of Canada. In 1998 Canada's first diamond mine, the EKATI™ Diamond Mine, began production. In 2000, construction started on the Diavik Diamond Mine and production commenced in January of 2003. The Diavik Mine will likely be followed by at least one more mine in the NWT, at Snap Lake. This Project is owned by De Beers Canada Corporation and received approval on October 10, 2003 to start the regulatory permitting process and is scheduled to begin operations in 2006.

The development of the EKATI™ mine has been accompanied by the establishment of a small cutting and polishing industry located in Yellowknife and N'dilo (an Aboriginal community adjacent to Yellowknife).

The objective of this report is to provide a view of the impact of the various aspects of the diamond industry on the economy of the NWT. This report will review and provide estimates of the exploration, mine construction, production and cutting and polishing activities related to the diamond industry.

The first part of the report describes the development of the NWT economy over the period 1991 to 2002. It looks at the changes in major economic indicators with particular reference to the periods 1991 to 1996 and 1997 to 2002. The latter period encompasses the construction and operation of the EKATI™ Diamond Mine and the construction of the Diavik Diamond Mine. This is the period when the diamond industry had the largest impact on the NWT economy.

The second portion of the report describes the impact of all parts of the diamond pipeline that are active in the NWT and provides an estimate of their contribution to the NWT economy.

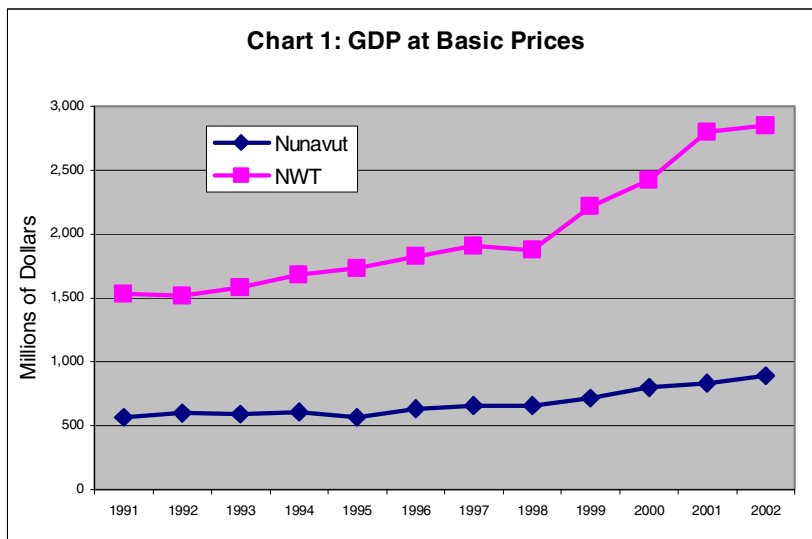
The third portion of the report provides more information of the impact of the diamond industry on Aboriginal communities and specifically on the Rae Band.

INDICATORS OF ECONOMIC GROWTH

The economy of the NWT has gone through a major transition over the last decade. The major negative events were the loss of public sector employment as the Government of the Northwest Territories (GNWT) was downsized with the creation of Nunavut and the loss of the Giant Gold Mine¹. On the positive side, the construction and operation of the EKATITM Diamond Mine and the construction of the Diavik Diamond Mine opened up many new employment and business opportunities that provided a boost to the economy.

This section looks at economic change in the NWT by presenting a number of indicators that help measure the changes in the economy. Data for Nunavut has been presented for comparison purposes.

Chart 1 presents an estimate of level and change in Gross Domestic Product (GDP) for the NWT and Nunavut² from 1991 to 2002.



| GDP at Basic Prices (Millions of Dollars) | | |
|--|---------|-------|
| | Nunavut | NWT |
| 1991 | 564 | 1,537 |
| 1992 | 601 | 1,517 |
| 1993 | 596 | 1,584 |
| 1994 | 611 | 1,681 |
| 1995 | 568 | 1,733 |
| 1996 | 635 | 1,823 |
| 1997 | 661 | 1,911 |
| 1998 | 658 | 1,872 |
| 1999 | 718 | 2,213 |
| 2000 | 796 | 2,423 |
| 2001 | 836 | 2,796 |
| 2002 | 888 | 2,846 |
| Change | | |
| 91-96 | 71 | 286 |
| 97-02 | 253 | 1,023 |

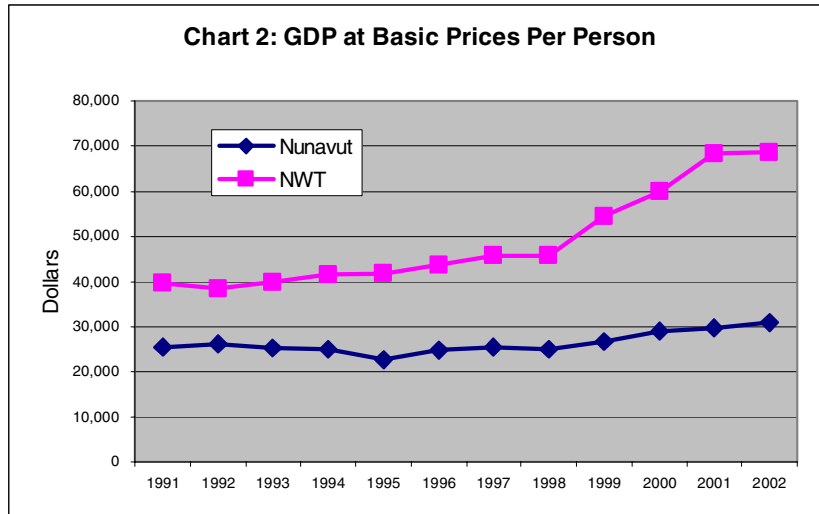
It is estimated that in 1991 GDP in the NWT was \$1.5 billion and by 1996 it had grown to \$1.8 billion, a rise of \$286 million. During the same period it is estimated that Nunavut's GDP increased by \$71 million.

¹ Although most of the underground operations were closed and the mill completely shut down, there are still about 70-90 miners working underground at Giant. The ore is trucked to the Con mine for processing.

² The value of GDP for the period 1991 to 1998 are Ellis Consulting Services estimates while the period from 1999 to 2002 are from Statistics Canada. Prior to division of the territories in 1999 Statistics Canada published only a single estimate for both territories combined.

In contrast over the period 1997 to 2002, when the impact of the diamond industry was largest, the economy of the NWT grew by over \$1.0 billion while Nunavut's economy increased by only \$253 million.

Chart 2 presents GDP on a per person basis. It is estimated that in 1991 GDP per person in the NWT was \$39,678 and grew to \$43,672 by 1996. During the same period it is estimated that Nunavut's GDP per person fell marginally from \$25,414 to \$24,731.



| GDP per Person (Dollars) | | |
|--------------------------|---------|--------|
| | Nunavut | NWT |
| 1991 | 25,414 | 39,678 |
| 1992 | 26,222 | 38,483 |
| 1993 | 25,271 | 39,776 |
| 1994 | 25,031 | 41,419 |
| 1995 | 22,721 | 41,840 |
| 1996 | 24,731 | 43,672 |
| 1997 | 25,538 | 45,898 |
| 1998 | 24,958 | 45,858 |
| 1999 | 26,769 | 54,435 |
| 2000 | 28,945 | 59,829 |
| 2001 | 29,729 | 68,492 |
| 2002 | 30,898 | 68,688 |
| Change | | |
| 91-96 | -683 | 3,994 |
| 97-02 | 6,167 | 25,016 |

In contrast over the period 1997 to 2002, when the impact of the diamond industry was largest, GDP per person in the NWT grew by \$25,016 to reach \$68,688. In Nunavut over the same period GDP per person increased \$6,167 to grow to \$30,898.

Table 1: New Capital Investment in the NWT

| | Mining Oil & Gas | Other Industries | Public Admin | Housing | Total |
|--------------------|---------------------|---------------------|-----------------|---------|--------|
| (\$Million) | | | | | |
| 1999 | 263 | 168 | 88 | 47 | 565 |
| 2000 | 605 | 126 | 54 | 32 | 817 |
| 2001 | 1,097 | 155 | 82 | 53 | 1,386 |
| 2002 | 958 | 174 | 145 | 100 | 1,377 |
| Total | 2,923 | 623 | 369 | 231 | 4,147 |
| (Percent of Total) | | | | | |
| 1999 | 46.5% | 29.7% | 15.6% | 8.2% | 100.0% |
| 2000 | 74.0% | 15.4% | 6.7% | 3.9% | 100.0% |
| 2001 | 79.1% | 11.2% | 5.9% | 3.8% | 100.0% |
| 2002 | 69.6% | 12.6% | 10.5% | 7.3% | 100.0% |
| Total | 70.5% | 15.0% | 8.9% | 5.6% | 100.0% |

Table 1 and Chart 3 give total capital expenditures in the NWT from 1999 to 2002. Mining and oil & gas investment has always helped drive the NWT economy and over the period 1999 to 2002 mining capital expenditures were \$2.9 billion and accounted for 70.5% of total capital expenditures.

During the period 2000 to 2002 the construction of the Diavik Diamond Mine accounted for over \$1.2 billion or 43% of the total new capital investment in the NWT.

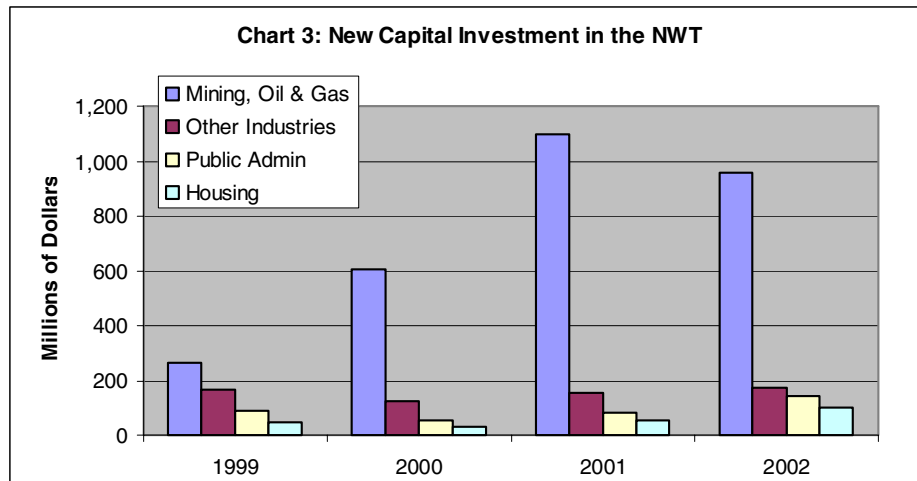
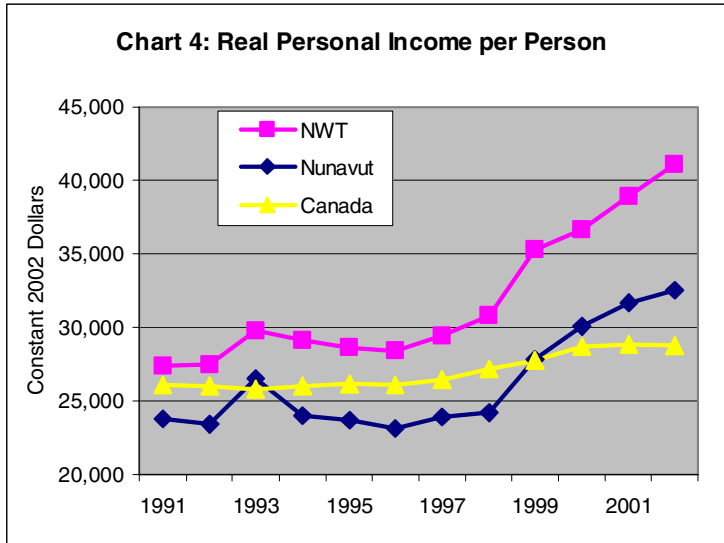


Chart 4 presents total real personal income per person for the NWT, Nunavut and Canada. Personal income³ includes wages and salaries, income of unincorporated businesses, interest and other investment income and transfer payments to persons from governments. It has been deflated using Statistics Canada’s Consumer Price Index (CPI) to express it in “real” dollars which in this case reflects the spending power of persons.

It is estimated that in 1991 real personal income per person in the NWT was \$27,376 and it grew to \$28,384 by 1996. During the same period it is estimated that Nunavut’s personal real income per person fell slightly from \$23,733 to \$23,096. Canada’s personal income per person remained unchanged at just over \$26,000.

In contrast over the period 1997 to 2002 real personal income per person in the NWT grew by \$12,669 to reach \$41,053 while in Nunavut it increased by \$9,472 to \$32,568. During the same period real personal income per person in Canada rose by \$2,723 to reach \$28,802.

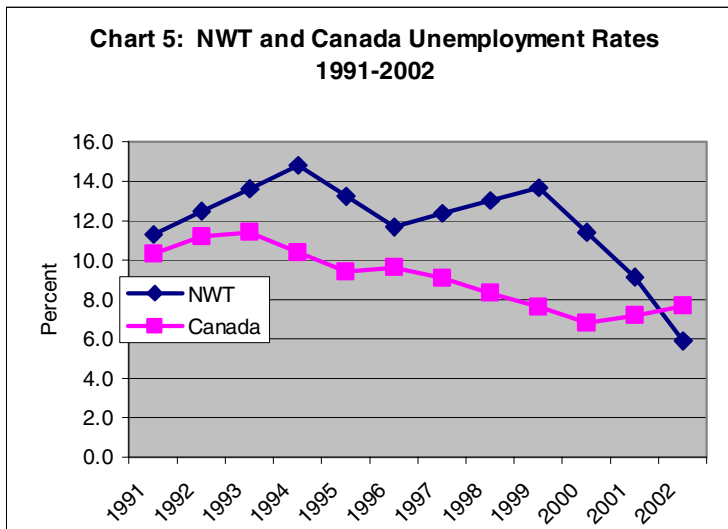
³ The value of Personal Income the NWT and Nunavut for the period 1991 to 1998 are Ellis Consulting Services estimates while the period from 1999 to 2002 are from Statistics Canada. Prior to division of the territories in 1999 Statistics Canada published only a single estimate for both territories combined.



Real Personal Income per Person
Constant 2002 Dollars

| | NWT | Nunavut | Canada |
|---------------|--------|---------|--------|
| 1991 | 27,376 | 23,733 | 26,089 |
| 1992 | 27,495 | 23,399 | 26,037 |
| 1993 | 29,766 | 26,499 | 25,801 |
| 1994 | 29,126 | 23,959 | 26,003 |
| 1995 | 28,617 | 23,662 | 26,195 |
| 1996 | 28,384 | 23,096 | 26,079 |
| 1997 | 29,400 | 23,944 | 26,459 |
| 1998 | 30,806 | 24,216 | 27,190 |
| 1999 | 35,308 | 27,809 | 27,736 |
| 2000 | 36,671 | 30,045 | 28,703 |
| 2001 | 38,902 | 31,658 | 28,806 |
| 2002 | 41,053 | 32,568 | 28,802 |
| Change | | | |
| 91-96 | 1,008 | -637 | -10 |
| 97-02 | 12,669 | 9,472 | 2,723 |

Chart 5 gives the unemployment rate for the NWT for the period 1991-2002⁴. The unemployment rate in the NWT fell from the 12-14% range that was experienced over the period 1991 to 1999 to below 5.9% by 2002, below the national of 7.7%. The fall from 1999 to 2002 corresponds with the development of the diamond mining business.



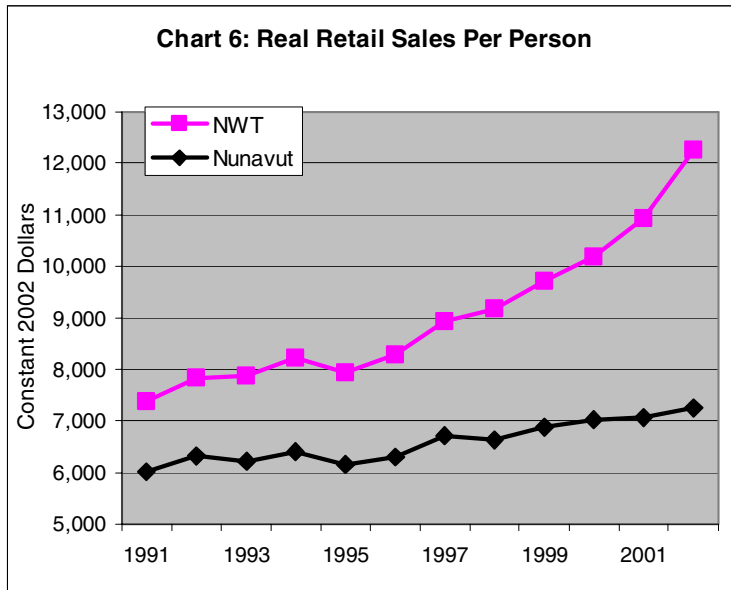
Unemployment Rates
(Percent)

| | NWT | Canada |
|------|------|--------|
| 1991 | 11.3 | 10.3 |
| 1992 | 12.5 | 11.2 |
| 1993 | 13.6 | 11.4 |
| 1994 | 14.8 | 10.4 |
| 1995 | 13.3 | 9.4 |
| 1996 | 11.7 | 9.6 |
| 1997 | 12.4 | 9.1 |
| 1998 | 13.0 | 8.3 |
| 1999 | 13.7 | 7.6 |
| 2000 | 11.4 | 6.8 |
| 2001 | 9.1 | 7.2 |
| 2002 | 5.9 | 7.7 |

⁴ The NWT unemployment rates have been taken from the census for the years 1991 and 1996, from the NWT Bureau of Statistics Labour Force Surveys for the years 1994 and 1999 and from Statistic's Canada monthly labour force survey for 2001 and 2002. Intervening years have been interpolated to provide estimates for the years 1992-1993, 1995, and 1997-1998. Nunavut is not covered in Statistics Canada's monthly labour force survey and therefore data for Nunavut has not been included in this section. The Canada rates are from Statistics Canada.

Retail sales also showed a similar pattern to the other economic indicators. Chart 6 presents real retail sales on a per person basis.

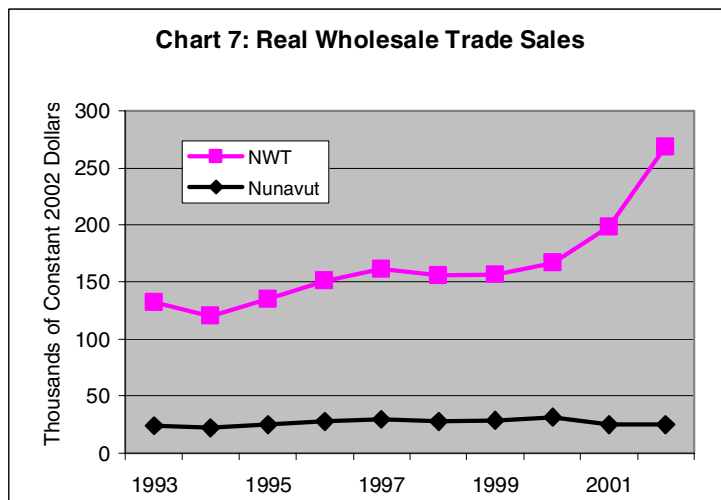
In 1991 real retail sales per person in the NWT were \$7,370 and grew \$924 to \$8,293 by 1996. During the same period Nunavut's retail sales per person rose from \$6,022 to \$6,309, a rise of \$287.



| | NWT | Nunavut |
|---------------|--------|---------|
| 1991 | 7,370 | 6,022 |
| 1992 | 7,839 | 6,313 |
| 1993 | 7,864 | 6,214 |
| 1994 | 8,232 | 6,399 |
| 1995 | 7,927 | 6,148 |
| 1996 | 8,293 | 6,309 |
| 1997 | 8,919 | 6,711 |
| 1998 | 9,169 | 6,637 |
| 1999 | 9,710 | 6,884 |
| 2000 | 10,197 | 7,023 |
| 2001 | 10,930 | 7,066 |
| 2002 | 12,260 | 7,251 |
| Change | | |
| 91-96 | 924 | 287 |
| 96-02 | 3,967 | 942 |

In contrast over the period 1997 to 2002 when the impact of the diamond industry was largest in the NWT, real retail sales per person grew by \$3,967 to reach \$12,260. In Nunavut during the same period, sales rose from only \$942 to \$7,251.

Wholesale trade also showed the same dramatic growth during the period of impact of the diamond industry. Chart 7 presents this information.



| | NWT | Nunavut |
|---------------|-----|---------|
| 1993 | 132 | 24 |
| 1994 | 121 | 22 |
| 1995 | 135 | 25 |
| 1996 | 151 | 28 |
| 1997 | 161 | 29 |
| 1998 | 155 | 28 |
| 1999 | 157 | 29 |
| 2000 | 167 | 31 |
| 2001 | 199 | 25 |
| 2002 | 268 | 25 |
| Change | | |
| 93-96 | 19 | 4 |
| 97-02 | 117 | -3 |

In 1993 wholesalers in the NWT had \$132 million in sales and they grew by \$19 million to \$151 million by 1996. During the same period, Nunavut's wholesale trade industry sales rose from \$24 to \$28 million.

Over the period 1997 to 2002 when the impact of the diamond industry was largest, NWT wholesale industry sales grew from \$151 million in 1996 to reach \$268 million, an increase of \$117 million or 77%. In contrast Nunavut's sales from 1996 to 2002 fell \$3 million to a level of \$25 million.

The large growth in the wholesale trade industry from 1997 to 2002 was the result of large contracts with the diamond industry for mine re-supply and the construction of the Diavik Diamond Mine.

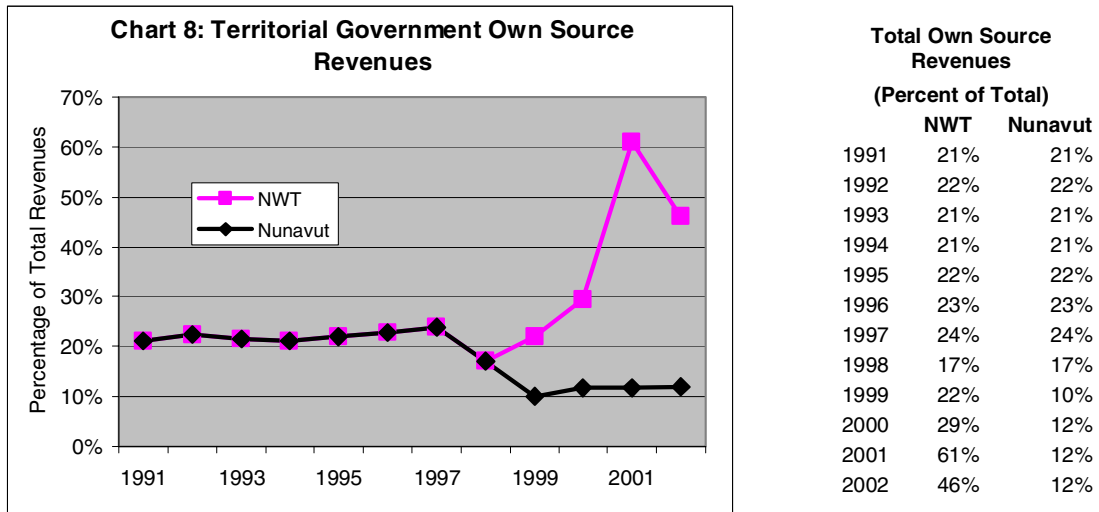
In summary all economic indicators demonstrate that the NWT economy has grown significantly since 1997 along with, and as a result of, the diamond mining industry. GDP and personal incomes have risen rapidly, new capital investment has grown to new record levels, unemployment has fallen and retail and wholesale trade sales have increased dramatically.

IMPACT ON TERRITORIAL GOVERNMENT FINANCES

It has been demonstrated that there has been strong growth in business activity and employment in the NWT during the period of development of the diamond industry. This new economic activity has led to an increase in both revenues and expenditures for all levels of governments.

The revenue impact on the GNWT of the economic growth fostered by the diamond industry is complicated by the fact that the GNWT's annual federal grant entitlement is impacted by incremental revenues. When the GNWT experiences an increase in revenues it can have the impact of reducing the amount the GNWT receives from the federal government through the Formula Financing Grant (FFG).

The federal government, through provision of the Formula Financing Grant, provides to the GNWT a level of revenue that acts as a "floor" which is intended to enable the territorial government to provide a basic basket of goods to NWT residents that meets the minimum standard of government services that has been established for all Canadians. The FFG is intended to provide the difference between what the GNWT should be able to raise through its own tax structure⁵ and the level of expenditure required to provide the required basket of services.



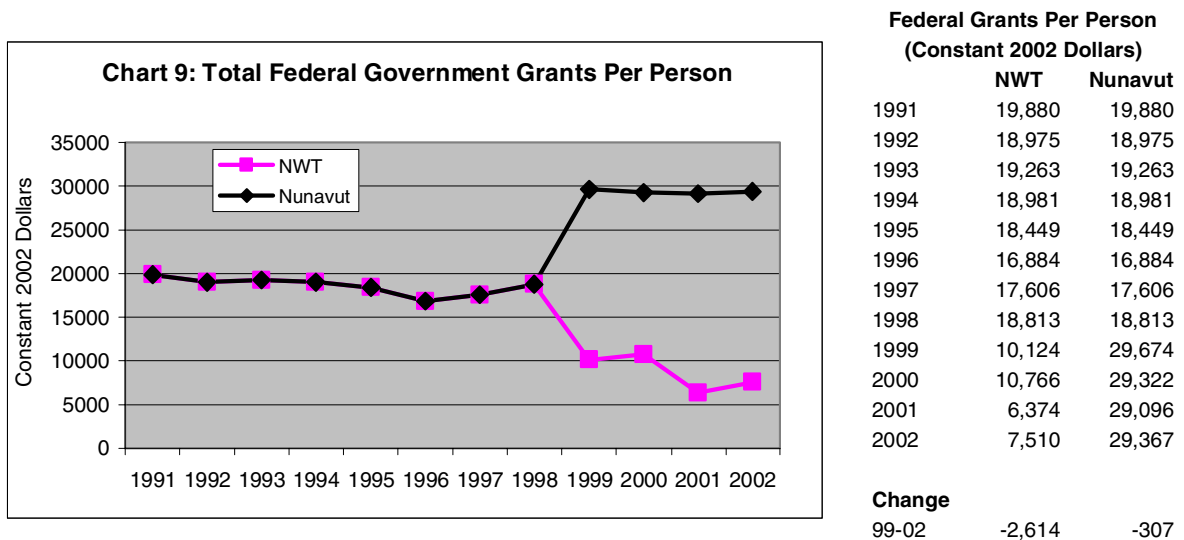
⁵ The Formula Financing Grant has a number of provisions that can limit its growth regardless of the level of actual GNWT expenditures. The formula is structured on the basis that the GNWT will meet a certain level of "tax effort" – an average set for all provinces and territories. If the tax effort is less than this average, which is the case in the NWT, the territory is "penalized" or has revenues "clawed back". Hence the GNWT only keeps about 20% of all new revenues due to the grant reduction, because the GNWT "should" have been able to raise more revenues if it taxed at the average rate. The GNWT disputes the basis for the formula and is continuing to negotiate with the Federal Government so that they may retain more revenues.

A strong economy will raise the ability of the territorial governments to garner required tax revenues from their own sources and hence lower the FFG requirement. In essence, the level of the FFG is a good indicator of the level of economic activity in the territory as the smaller the Grant the stronger the economy.

Prior to the split of Nunavut from the NWT in 1999 and the advent of the diamond industry in 1997, grants and transfers from the Government of Canada made up about 80% of all GNWT revenues.

As shown on Chart 8 from the period 1991 to 1998 (prior to the split of the territories), own source revenues comprised about 21–24% of total revenues. Since 1999 own source revenues in the NWT have continued to climb and reached 61% in 2001 before falling to 46% in 2002⁶. In contrast the Government of Nunavut own source revenues have remained at about 12% of total revenues.

Chart 9 presents total federal government grants on a per person basis for both the NWT and Nunavut. Prior to the split of the territories in 1999 the average federal grants per person was about \$19,000 in constant 2002 dollars. In 1999 the average grant per person was \$10,124 in the NWT and \$29,674 in Nunavut.



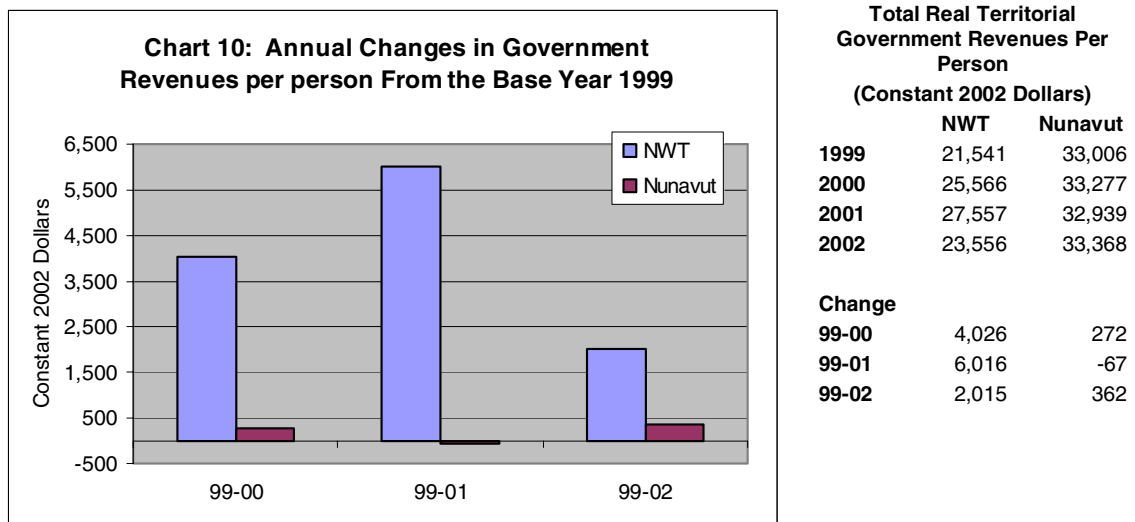
Since 1999 federal grants per person have fallen in the NWT by over \$2,614 to a level of \$7,510 in 2002. In contrast in Nunavut federal grants per person have declined only \$307 to \$29,367 in 2002.

⁶ Under the FFG, payments to the GNWT are based on preliminary statistical data and are subject to change once final data becomes available. These adjustments are reflected in future FFG payments and can lead to swings in the percentage of total own source revenues. For example, an overpayment in year one can be adjusted through a deduction made in year two. This makes the FFG in year one look much larger than the net amount received in year two while if the amounts received were put on an accrual basis they would look much more equal. But regardless of these swings in payments, the overall trend is that the GNWT is receiving more of its revenues from its own sources and less from the FFG.

The fact GNWT own source revenues have increased and federal grants have decreased raises the question of whether the GNWT has more or less revenue since the start of the diamond industry.

Chart 10 presents total territorial government revenues per person for the NWT and Nunavut. In 1999, the year territories were split, the GNWT had \$21,541 in revenue per person while Nunavut had \$33,006 (measured in constant 2002 dollars).

If 1999 is used as the base, GNWT revenues per person grew \$4,026 by 2000, \$6,016 by 2001 and \$2,015 by 2002. In contrast, in Nunavut revenues per person grew by only \$272 by 2000, fell \$67 by 2001 and increased only \$362 by 2002.



| Total Real Territorial Government Revenues Per Person (Constant 2002 Dollars) | | |
|---|--------|---------|
| | NWT | Nunavut |
| 1999 | 21,541 | 33,006 |
| 2000 | 25,566 | 33,277 |
| 2001 | 27,557 | 32,939 |
| 2002 | 23,556 | 33,368 |
| Change | | |
| 99-00 | 4,026 | 272 |
| 99-01 | 6,016 | -67 |
| 99-02 | 2,015 | 362 |

In conclusion since the territories were split in 1999 the GNWT has \$2,015 more in total revenues per person, an increase of 10.6%. This is after the claw back from the FFG is factored in.

Clearly the GNWT revenue base has been growing much faster than Nunavut's and the main reason has been the increased economic activity that has resulted from the diamond industry. The remaining question is whether the new revenue generated by the diamond industry is sufficient to offset incremental costs that result from the industry.

While it is clear that GNWT revenues have grown as the diamond industry has developed it is not as obvious how its expenditures have been impacted. The GNWT has stated that the diamond industry has put new demands on its expenditures and in particular on the need to improve and expand public infrastructure such as roads.

There is little information currently in the public domain that substantiates the argument made repeatedly by the GNWT that the diamond industry has put significant new demands on the need for new public infrastructure expenditures.

One argument advanced by the GNWT is that the diamond industry has led to a serious deterioration in public highways. Currently the major impact generated by the diamond mines on the road system is the re-supply of fuel and goods which is undertaken every winter. During this time the Mackenzie River ice bridge is operating (and hence there is no demand from the mines for a permanent bridge over the river) and travel is made at a time when the roads are frozen and less prone to damage. This is not to say that trucks undertaking the re-supply do not contribute to a deterioration of the roads, but no empirical evidence has been presented to substantiate this. In addition, the diamond mines pay a significant amount in property taxes and fuel to the GNWT which, although are not specifically targeted to road expenditures, have led to increased revenues that could be used to offset new expenditure needs.

Table 2 shows the amount of property taxes paid by diamond companies for mine operations. Since the Diavik Mine is only just starting operations, almost no property taxes have been paid, but it is anticipated that payments by Diavik will reach a level close to that of BHP Billiton in 2004 and subsequent years. It should also be recognized that the mines receive no direct services (although mine employees do use schools in their home communities) for these payments as they provide at their own expense all power, roads, water, waste and other infrastructure services normally provided by local governments with money in part raised from property taxes.

Table 2 shows that the two NWT diamond mines have paid \$12.9 in property taxes since 1998 and will likely pay about \$8-\$9 million per year starting in 2004.

| | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | Total |
|--------------|-------------|-------------|--------------|------------------|--------------|--------------|---------------|
| | | | | (\$000's) | | | |
| BHP Billiton | 977 | 914 | 1,992 | 2,004 | 2,281 | 4,493 | 12,661 |
| Diavik | 0 | 0 | 0 | 0 | 24 | 182 | 206 |
| Total | 977 | 914 | 1,992 | 2,004 | 2,305 | 4,674 | 12,867 |

Table 3 shows the amount of fuel taxes paid by diamond companies for mine construction and operation. In total, the diamond mines⁷ have contributed \$25 million in fuel taxes to the GNWT over the period 1998 to 2003. In 2003 they contributed \$7.3 million and it is expected that payments in the future will rise as Diavik reaches full production and Snap Lake begins construction and operation.

In total, the two operating diamond mines have contributed \$37.6 million in property and fuel taxes over the period 1998 and 2003. Starting in 2004, it is expected that the two operating diamond mines will pay about \$15 million annually in property and fuel

⁷ The winter re-supply represents all of the traffic on the winter road. A small portion of the loads represent deliveries to mining operations and exploration activities that are not diamond related.

tax and when De Beer's Snap Lake Mine begins production, this value will likely rise to over \$20 million per year.

In addition to fuel and property taxes all diamond companies will pay royalties, corporate income taxes, capital taxes and other taxes to both the Federal Government and the GNWT.

Table 3: Fuel Taxes Paid to the GNWT by the Diamond Industry

| | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | Total |
|---------------------------|-----------|-------|-------|-------|-------|-------|--------|
| | (\$000's) | | | | | | |
| BHP Billiton ⁸ | 1,255 | 2,246 | 2,725 | 3,589 | 4,398 | 4,644 | 18,857 |
| Diavik | 0 | 0 | 166 | 166 | 944 | 1,324 | 2,600 |
| Winter Road ⁹ | 207 | 152 | 324 | 663 | 647 | 1,324 | 3,317 |
| Total | 1,463 | 2,398 | 3,216 | 4,418 | 5,989 | 7,291 | 24,775 |

There has also been no obvious increase in overall demand for school and health services. Even though the diamond industry has led to greater economic prosperity it has not led to a significant net increase in the population of the NWT because, in large part, it has replaced other economic activities, such as gold mining and government services that have declined. Therefore, there has been no significant net in-migration into the NWT and hence no major aggregate change in demand for many public services.

For example Table 4 presents enrolment numbers for NWT schools during the period of diamond industry activity. While over the period 1996-97 to 2002-03 there has been a 3% increase in school enrolment, it has been the result of more students at the senior level. The number of students enrolled in kindergarten and Grades 1-6 has actually declined. The small rise in overall school enrolment has occurred because more students appear to be staying or returning to school rather than from pressures due to population growth.

⁸ Taxes paid by BHP Billion and Diavik were provided by the companies and represent actual taxes paid.

⁹ The winter road represents an estimate of the amount of tax paid on fuel burned by trucks providing the re-supply to the mines. It is estimated based on the assumption that on average each truck will used 900 litres of fuel during the round trip from Enterprise to the mine site.

Table 4: Student Enrolment in NWT Schools

| | 1996-97 | 1997-98 | 1998-99 | 1999-00 | 2000-01 | 2001-02 | 2002-03 |
|-----------------|--------------------------------|---------|---------|---------|---------|---------|---------|
| | (Number of Students) | | | | | | |
| Total Enrolment | 9,585 | 9,793 | 9,767 | 9,998 | 9,871 | 9,766 | 9,872 |
| Kindergarten | 844 | 862 | 757 | 748 | 781 | 693 | 657 |
| Grades 1-6 | 4,766 | 4,777 | 4,851 | 4,820 | 4,747 | 4,791 | 4,690 |
| Grades 7-9 | 2,092 | 2,139 | 2,056 | 2,138 | 2,175 | 2,217 | 2,239 |
| Grades 10-12 | 1,883 | 2,015 | 2,103 | 2,292 | 2,168 | 2,065 | 2,286 |
| | (Index 1996-97 = 100.0) | | | | | | |
| Total Enrolment | 100.0 | 102.2 | 101.9 | 104.3 | 103.0 | 101.9 | 103.0 |
| Kindergarten | 100.0 | 102.1 | 89.7 | 88.6 | 92.5 | 82.1 | 77.8 |
| Grades 1-6 | 100.0 | 100.2 | 101.8 | 101.1 | 99.6 | 100.5 | 98.4 |
| Grades 7-9 | 100.0 | 102.2 | 98.3 | 102.2 | 104.0 | 106.0 | 107.0 |
| Grades 10-12 | 100.0 | 107.0 | 111.7 | 121.7 | 115.1 | 109.7 | 121.4 |

Population is one of the major driving factors in the cost of providing government services and a rising population can put pressure on the capacity of government services and infrastructure, leading to higher costs. Table 5 presents the change in population since the start of the diamond industry. As shown on Table 5 the population of the NWT has remained almost stable over the period and therefore no major new pressures on the demand for government services have occurred.

Table 5: NWT Population 1997 to 2003

| | 1997 | 1998 | 1999 | 2001 | 2002 | 2003 | Total |
|--------------------|----------------------------|--------|--------|--------|--------|--------|--------|
| | (Number of Persons) | | | | | | |
| Population | 41,635 | 40,816 | 40,654 | 40,499 | 40,822 | 41,434 | 41,872 |
| Index (1997=100.0) | 100.0 | 98.0 | 97.6 | 97.3 | 98.0 | 99.5 | 100.6 |

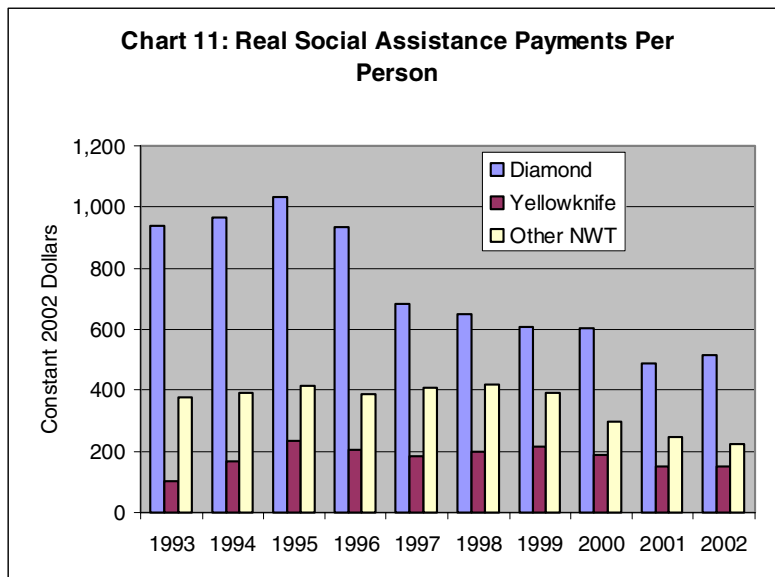
However, there are a number of areas where it can be demonstrated that GNWT expenditures have been decreased as a result of the growth of the diamond industry and the improvement in the economy.

For example, Chart 11 presents the impact on the amount of expenditures by the GNWT on Social Assistance payments since 1993. Social Assistance payments have been converted to a per person basis to permit comparisons between the groups of communities and have been deflated using the CPI to convert them to “real” dollars to allow comparisons over time. Separate numbers have been presented for three “community” groupings. They are: 1) Yellowknife, 2) the “diamond” impact communities¹⁰ (which include Rae Lakes, Wekweti, Detah, Rae-Edzo, Wha Ti, and Lutsel k’e) and 3) all of the rest of the communities in the NWT.

¹⁰ Diamond impact communities are those that have signed an IBA (Impact Benefit Agreement) with the diamond mines. Although it is a diamond impact community, data for N’ dilo are not included in this group because the GNWT includes this data with the City of Yellowknife.

In 1993 per capita Social Assistance Payments were \$938 in the diamond impact communities, \$100 in Yellowknife and \$378 in the rest of the communities in the NWT. By 1996 there was little change in the diamond communities where payments had fallen \$4 while those in Yellowknife increased by \$105 and by \$8 in the remainder of the communities in the NWT. In 2002, after the impact of the diamond industry, Social Assistance Payments per person had fallen \$419 from 1996 levels in the diamond communities, in Yellowknife by \$57 and by \$163 in the rest of the communities in the NWT.

Clearly the large fall in the diamond communities can be attributed in major part to the employment opportunities presented by the diamond industry. The fall in social assistance payments has been a benefit to the GNWT in reducing expenditures and along with new revenues can be used as an offset for any new expenditure demands resulting from the diamond mining industry.



| | Diamond | Yellowknife | Other NWT |
|---------------|---------|-------------|-----------|
| 1993 | 938 | 100 | 378 |
| 1994 | 966 | 168 | 391 |
| 1995 | 1,031 | 233 | 415 |
| 1996 | 935 | 205 | 387 |
| 1997 | 683 | 183 | 409 |
| 1998 | 649 | 199 | 420 |
| 1999 | 607 | 216 | 391 |
| 2000 | 604 | 187 | 298 |
| 2001 | 487 | 150 | 248 |
| 2002 | 515 | 149 | 223 |
| Change | | | |
| 93-96 | -4 | 105 | 8 |
| 96-02 | -419 | -57 | -163 |

Most of the indicators appear to demonstrate that the diamond industry has been a net contributor to GNWT revenues, but because of the uncertainty it would be necessary to undertake a thorough benefit-cost analysis before a definitive conclusion can be reached.

DIAMOND INDUSTRY EXPLORATION IMPACTS

The first way the diamond industry impacted the NWT economy was through exploration. Chart 12 presents mineral exploration expenditures in the NWT from 1991 to 2002. The main period of diamond exploration was from 1993 to 1998 and expenditures peaked at just under \$200 million in 1996. Exploration for diamonds accounted for about 70–80% of total exploration expenditures during this period.

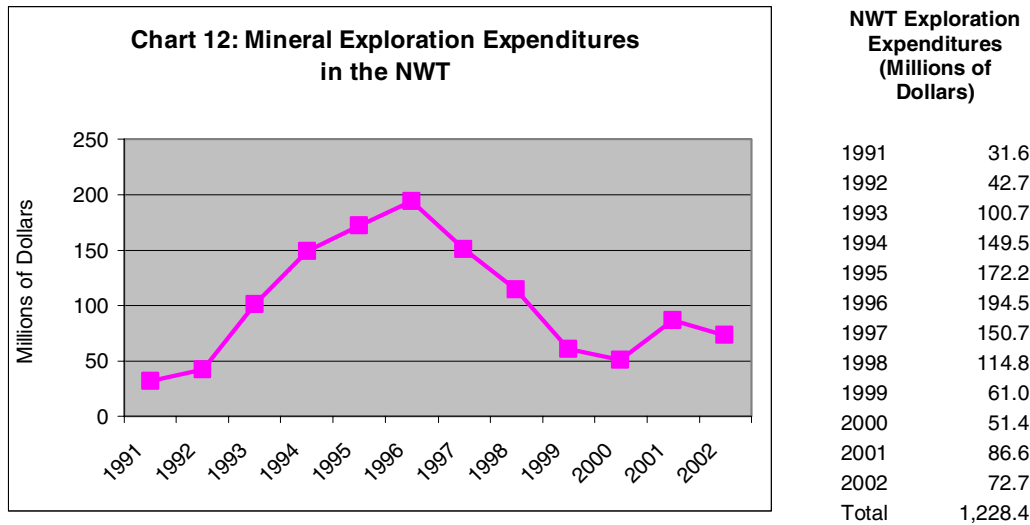


Table 6 presents the direct and total¹¹ economic impact of mineral exploration expenditures on the NWT economy.

Exploration expenditures peaked in 1996. During that year it is estimated that mineral exploration increased the NWT GDP directly by \$70 million and when indirect and induced impacts are included, by a total of \$87 million. In addition, exploration impacts contributed \$19 million to labour income and added 472 person-years of employment to the NWT economy.

¹¹ Total impacts are a sum of the direct, indirect and induced effects. An increase in demand for any good or service will produce three effects which are described by economic multipliers. The first is the impact on industries (firms) which expand production to satisfy increased demand – in this case those that produce mineral exploration products. These effects are termed the direct impacts. Secondly, there is a ripple effect as these firms purchase additional required inputs from other firms. These effects are termed the indirect impacts. Lastly, as all firms expand production, they also hire more staff and pay out wages thereby increasing the income received by employees. Households, after withdrawing a certain portion for taxes and savings, spend this income which in turn increases demand for other commodities. These impacts are termed induced effects.

In 1996 diamond exploration accounted for \$129.6 million, or just over two thirds, of all mineral expenditures. If only diamond impacts are considered, then during 1996 the diamond industry, through mineral exploration, contributed \$58 million to NWT GDP, \$13 million in labour income and 315 person-years of employment.

Table 6: Economic Impacts of Mineral Exploration on the NWT Economy

| | GDP (\$Million) | | Labour Income (\$Million) | | Employment (Person-years) | |
|--------------|--------------------|-------|------------------------------|-------|------------------------------|-------|
| | Direct | Total | Direct | Total | Direct | Total |
| 1991 | 11.4 | 14.1 | 1.6 | 3.1 | 49 | 77 |
| 1992 | 15.4 | 19.1 | 2.2 | 4.2 | 66 | 104 |
| 1993 | 36.3 | 45.0 | 5.3 | 10.0 | 155 | 245 |
| 1994 | 53.9 | 66.9 | 7.8 | 14.8 | 230 | 363 |
| 1995 | 62.1 | 77.0 | 9.0 | 17.1 | 264 | 418 |
| 1996 | 70.2 | 87.0 | 10.2 | 19.3 | 299 | 472 |
| 1997 | 54.4 | 67.4 | 7.9 | 14.9 | 231 | 366 |
| 1998 | 41.4 | 51.3 | 6.0 | 11.4 | 176 | 279 |
| 1999 | 22.0 | 27.3 | 3.2 | 6.0 | 94 | 148 |
| 2000 | 18.5 | 23.0 | 2.7 | 5.1 | 79 | 125 |
| 2001 | 31.3 | 38.7 | 4.5 | 8.6 | 133 | 210 |
| 2002 | 26.2 | 32.5 | 3.8 | 7.2 | 112 | 177 |
| Total | 443.3 | 549.4 | 64.1 | 121.8 | 1,886 | 2,983 |

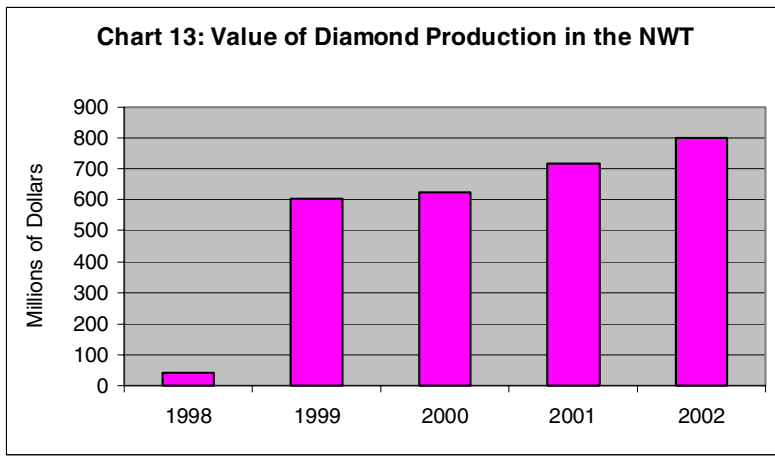
In total over the 1991 to 2002 period, mineral exploration expenditures in the NWT were more than \$1.2 billion. During this period it is estimated that mineral exploration increased the NWT GDP directly by \$443 million and by \$549 million when indirect and induced impacts are included. In addition, exploration impacts contributed \$64 million in direct labour income and \$121 million in total labour income. As well, mineral exploration accounted for 1,886 direct person-years of employment to the NWT economy and 2,983 when spin-offs are included.

PRIMARY PRODUCER OR MINE IMPACTS

DIAMOND PRODUCTION IN THE NWT

The EKATI™ Diamond Mine was the only diamond mine in production in the NWT at the end of 2002 as Diavik was still under construction (although it began production in early 2003).

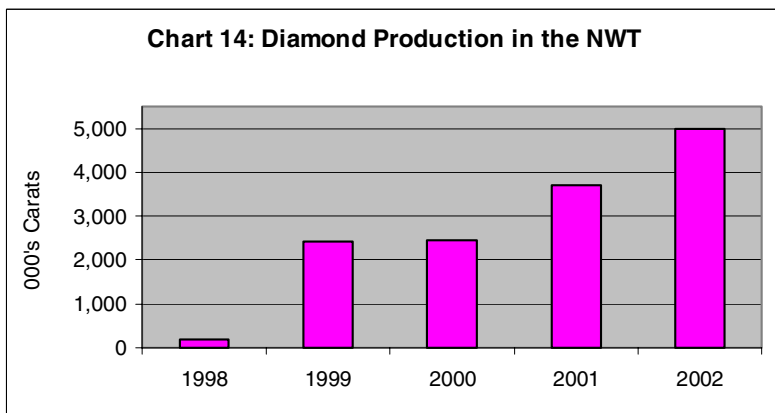
Chart 13 present the value of diamond production in the NWT. Production has risen from \$74 million in 1998 to \$801 million in 2002.



**Value of Diamond
Production in the
NWT
\$Millions**

| | |
|-------------|-----|
| 1998 | 41 |
| 1999 | 606 |
| 2000 | 625 |
| 2001 | 718 |
| 2002 | 801 |

Chart 14 present the number of carats produced in the NWT. Production has risen from 203 thousand in 1998 to just under 5 million in 2002.



**Diamond
Production in the
NWT
000's of Carats**

| | |
|-------------|-------|
| 1998 | 203 |
| 1999 | 2,429 |
| 2000 | 2,435 |
| 2001 | 3,716 |
| 2002 | 4,984 |

PRIMARY PRODUCERS IN THE NWT

At the end of 2002, the EKATI™ Diamond Mine was the only producing diamond mine in the NWT. Construction of the EKATI™ Diamond Mine began in 1997 and was completed before the end of 1998 and the mine began full production in early 1999. Diavik, which was constructed from 2000 to 2002, began production in early 2003 and is expected to almost double the NWT's value of diamond output. De Beers Snap Lake Project received approval to enter the regulatory process on October 10, 2003 and could begin operation as early as 2006.

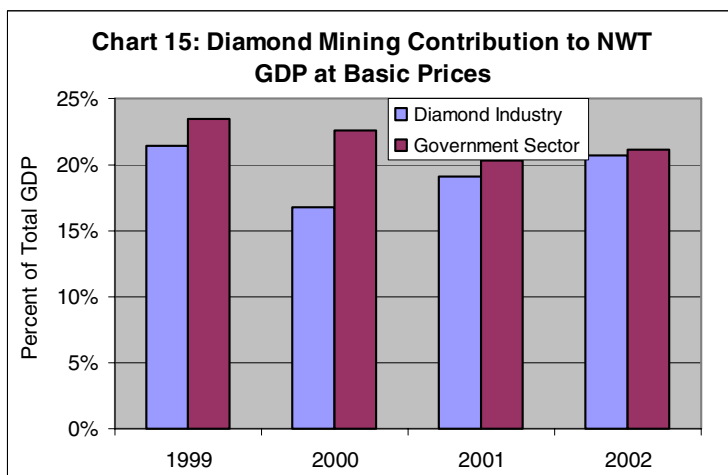
There is also a good chance that there will be at least one other diamond mine developed in the NWT over the next decade. In addition, there could be an expansion of production or extension of existing mine lives, as new economic pipes are identified.

CONTRIBUTION OF PRIMARY PRODUCERS TO THE NWT ECONOMY

DIRECT CONTRIBUTION

The diamond industry, both through the production of diamonds and the construction of mines, has made a very large direct contribution to the NWT economy. Prior to the discovery of diamonds, the mineral industry, while making a substantial contribution to the economy, was smaller than the government sector. Prior to diamonds, the major driver in the NWT was the government sector (although the mineral sector has always been the largest source of wealth creation¹²).

Direct GDP Impacts



Contribution to NWT GDP at Basic Prices

| | Diamond Industry | Gov't Sector |
|-------------|---------------------|--------------|
| | Millions of Dollars | |
| 1999 | 474 | 520 |
| 2000 | 405 | 547 |
| 2001 | 534 | 569 |
| 2002 | 591 | 602 |
| | Percent of Total | |
| 1999 | 21% | 23% |
| 2000 | 17% | 23% |
| 2001 | 19% | 20% |
| 2002 | 21% | 21% |

¹² Governments (with the exception of commercial government business enterprises) do not create wealth. Governments tax wealth which has been created by the business sector and then redistributes it through the provision of services and direct transfers to persons and other sectors. Since the 1930s in the north, the mining industry has been the largest sources of wealth creation in the market based economy. Wealth has always been, and continues to be, created in the traditional economy.

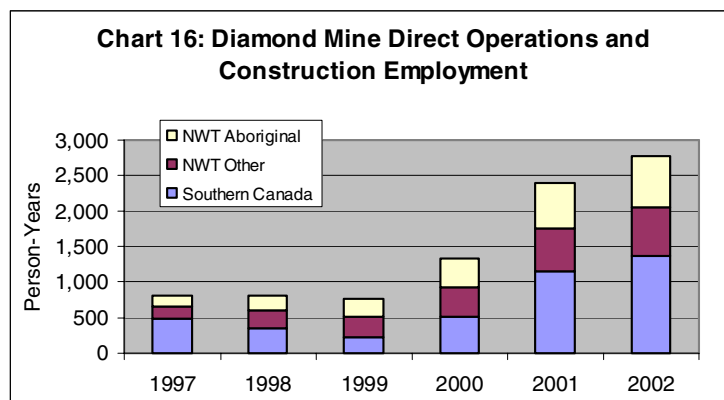
As shown on Table 15, in 1999 it is estimated that the diamond mining industry (including mine production and construction) accounted for 21% of the NWT economy, while the government sector (including public administration, education, health and social services) contributed 23%.

With the construction of the Diavik Diamond Mine and the operation of the EKATI™ Diamond Mine in 2002, it was estimated that the contribution of the diamond industry was almost equal to that of the government sector's contribution (21%).

It is expected that in 2003 when the Diavik mine production is added to the contribution from EKATI™ it will boost diamond mining's direct contribution to NWT GDP to about \$1 billion or about one-third of the total GDP of the territory – exceeding that of the government sector.

Direct Employment Impacts

The diamond mining industry has also provided a wide range of direct employment opportunities over the period 1997 to 2002. Chart 16 and Table 7 present employment by residence¹³ and ethnicity.



In 1997 there were 806 jobs¹⁴ generated by the construction of the EKATI™ Mine. Of these, 323 jobs, or 40% of the total, were filled by northern residents. Aboriginal northerners filled 181 or 56% of the northern jobs.

¹³ Because it was not possible to separate employment from Kugluktuk and the rest of Nunavut from NWT employment, they have been included in the NWT total. In most cases in this report “northern” is used in the place of NWT to reflect this.

¹⁴ In BHP Billiton’s Annual Report on Employment they use 1,725 hours per employee per year (7.5 hours per day at five days per week for 46 weeks) for the purposes of estimating person-year equivalents, based on total employee hours worked for both operations and construction. In this report we have used 2,016 hours per year for operations (to reflect a two week in and out schedule at 12 hours per day) and 2,736 hours per year for construction (to reflect a three week in and one out schedule at 12 hours per day). BHP Billiton has presented its person-year data to facilitate comparison to “normal” office or factory jobs – in this report we want to provide an estimate that is closer to the actual number of persons who worked during the year.

In 1998 EKATI™ Diamond Mine construction was finished and production began, northerners accounted for 58% of total direct employment. In 1999, the first year of full production, the percentage of northern employment had risen to 70% including 37% Aboriginal northerners.

Table 7: Total Direct Diamond Employment for Operations and Construction

| | Person-Years | | | | |
|--------------|-------------------|--------------|-----------------|--------------------|-------|
| | NWT Aboriginal | NWT Other | Subtotal NWT | Southern Canada | Total |
| 1997 | 181 | 142 | 323 | 483 | 806 |
| 1998 | 252 | 221 | 473 | 342 | 815 |
| 1999 | 281 | 255 | 536 | 232 | 768 |
| 2000 | 411 | 415 | 827 | 511 | 1,338 |
| 2001 | 603 | 645 | 1,248 | 1,154 | 2,402 |
| 2002 | 694 | 720 | 1,414 | 1,365 | 2,779 |
| Total | 2,422 | 2,399 | 4,821 | 4,088 | 8,909 |
| 1997 | 22% | 18% | 40% | 60% | 100% |
| 1998 | 31% | 27% | 58% | 42% | 100% |
| 1999 | 37% | 33% | 70% | 30% | 100% |
| 2000 | 31% | 31% | 62% | 38% | 100% |
| 2001 | 25% | 27% | 52% | 48% | 100% |
| 2002 | 25% | 26% | 51% | 49% | 100% |
| Total | 27% | 27% | 54% | 46% | 100% |

During the period 2000 to 2002, the EKATI™ Mine was operating at full production and the Diavik Mine was under construction. Generally, northerners fill a lower percentage of construction jobs than operating jobs¹⁵ and the percentage of northern employment fell to 62% in 2000, 52% in 2001 and 51% in 2002. It is expected that in 2003 that northern employment will once again exceed 70% and that Aboriginal employment will reach 30–35%.

In total, over the period 1997-2002 diamond mining generated 4,821 person-years of employment for Northern residents, which represented 54% of the total diamond mine employment. Aboriginal northerners accounted for 2,422 person-years or 27% of total employment (about 50% of the total employment in the north).

INDIRECT AND INDUCED CONTRIBUTION

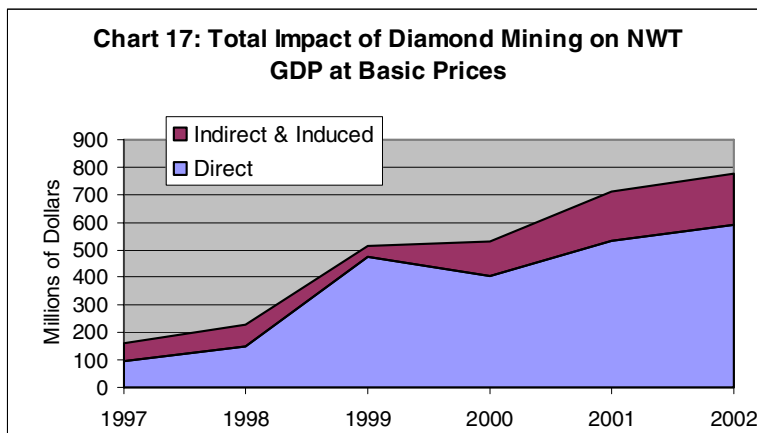
In addition to the direct contribution, diamond mines generate “spin-off” employment and business opportunities as a result of expenditure on goods and services to re-supply the mines. These expenditures produce GDP (value added) and employment opportunities for the north. Impacts on Southern Canada have not been

¹⁵ This is because construction generally requires a higher proportion of skilled trade positions required for only short periods than does operations and there are very few unemployed trades people in the north.

included but they are significant because, while most of the goods and services are purchased in the NWT, most of the production takes place in Southern Canada.

Chart 17 shows that it is estimated that the diamond mine operation and construction contributed \$2.3 billion in direct GDP and another \$0.7 billion in indirect and induced GDP in the NWT over the period 1996-2002.

Diamond mining and mine construction have been making a growing contribution to the NWT economy. Total GDP related to diamond mining has risen from \$161 million in 1996 to \$776 million in 2002. It is expected that in 2003 when the Diavik mine production is added it will boost diamond mining's total contribution to NWT GDP to well over \$1 billion.



Diamond Industry Contribution to NWT GDP at Basic Prices (\$Millions)

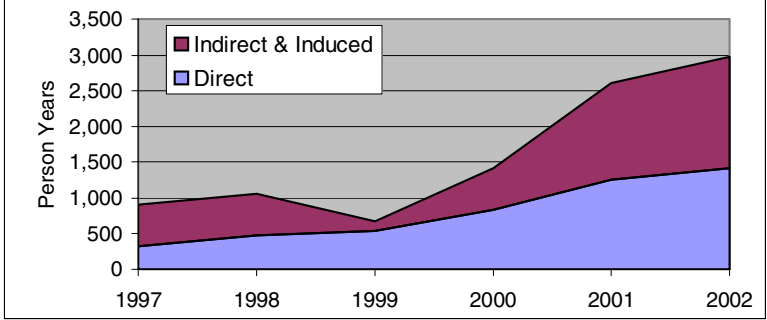
| | Direct | Indirect & Induced | Total |
|--------------|--------------|--------------------|--------------|
| 1997 | 98 | 63 | 161 |
| 1998 | 151 | 76 | 227 |
| 1999 | 474 | 39 | 513 |
| 2000 | 405 | 122 | 528 |
| 2001 | 534 | 175 | 709 |
| 2002 | 591 | 185 | 776 |
| Total | 2,254 | 660 | 2,914 |

Diamond mines have also generated large indirect and induced employment impacts in the NWT. Chart 18 shows that it is estimated that the mines have contributed 9.6 thousand person-years of employment in the NWT over the period 1997-2002. On average, over the period 1997 to 2002 the diamond industry contributed an average of 1,607 person-years of employment annually.

Total NWT diamond mine related employment rose in 1998 and dropped in 1999 as the construction of EKATITM was completed. Total employment rose again in 2000 with the start of construction of the Diavik Mine. In 2002 it is estimated that diamond mine operation and construction contributed a total of 2,975 person-years of employment in the NWT. This represented approximately 15% of total employment in the NWT which means that more than one out of every seven NWT residents¹⁶ was working as a result of the diamond mining industry.

¹⁶ Over the period 1997 to 2002 the number of employed persons in the NWT averaged close to 20,000.

Chart 18: Total Impact of Diamond Mining on NWT Employment



Diamond Industry Contribution to NWT Employment (Person-Years)

| | Direct | Indirect & Induced | Total |
|----------------|--------------|--------------------|--------------|
| 1997 | 323 | 587 | 910 |
| 1998 | 473 | 585 | 1,058 |
| 1999 | 536 | 139 | 675 |
| 2000 | 827 | 586 | 1,413 |
| 2001 | 1,248 | 1,361 | 2,609 |
| 2002 | 1,414 | 1,560 | 2,975 |
| Total | 4,821 | 4,819 | 9,640 |
| Average | 804 | 803 | 1,607 |

IMPACTS OF SORTING FOR ROYALTY VALUATION

The Canada Mining Regulations require that all rough diamonds be valued by the Government Diamond Valuator prior to sale or export, and in addition so that the federal government can be confident that the sale price as reported by the company is reasonable. The government of Canada policy is that all diamonds are to be valued in the NWT for this purpose.

Sorting for government valuation is a highly skilled occupation and offers only a handful of employment opportunities. The Government Diamond Valuator employs two Northern Aboriginals who join a team of an additional 3 to 4 expert rough diamond sorters who undertake the valuation of the two producing company's diamonds 10 times a year for a period of five days each time.

Both BHP Billiton and Diavik have facilities in Yellowknife to undertake this initial sort. In the case of Diavik, the sort is also required to split the rough into shares for the two partners (Rio Tinto and Aber Diamond Corporation). In the case of both mines, after this initial sort is completed the rough is transported out of the NWT for the final sort for marketing purposes.

Currently the Diavik facility has about 10 employees while the BHP Billiton facility employs 13. When the Snap Lake Mine opens employment should reach about 35. This activity has an important but small impact on the NWT economy.

THE NWT CUTTING AND POLISHING INDUSTRY

The GNWT has stated that the establishment of secondary diamond industry is a high government priority and has introduced a number of substantial governmental incentives, both in the form of grants for the purposes of training and acquisition of equipment, and loan guarantees to facilitate purchase of the raw material¹⁷.

PRODUCER SUPPORT TO LOCAL INDUSTRY

BHP Billiton, after negotiations with the GNWT, agreed to supply rough diamonds to qualified diamond manufacturers in the Northwest Territories. In total BHP Billiton agreed to allocate 2,500 carats per factory (three factories); which can represent up to ten percent of the value of the Ekati Mine output. The rough is sold at market prices and there is no difference between the price for rough diamonds in Antwerp or in Yellowknife. The factories in Yellowknife do have an advantage: the quality and size of the rough diamonds is constant, predetermined and there is no competition for supply compared to the open market in Antwerp. Also contrary to normal diamond marketing practice, they are not forced to buy the entire allotment; they can buy only what they need. Without this agreement the factories would be forced to buy rough diamonds much further down the pipeline and incur higher costs due to dealer mark-ups and other marketing costs.

Diavik Diamond Mines Inc. signed an agreement with the GNWT in 1999 to supply diamonds to the local NWT cutting and polishing industry. Diavik rough diamonds began flowing to NWT plants in July of 2003. The terms have not been made public but it is likely that they are similar to the BHP Billiton agreement.

Currently, the GNWT is attempting to finalize a Socio-Economic Agreement with De Beers that covers the Snap Lake Project. The GNWT is seeking guarantees that De Beers will supply the local NWT cutting and polishing industry with rough from the Snap Lake mine.

THE LOCAL CUTTING AND POLISHING INDUSTRY

At the end of 2002 there were three local cutting and polishing operations in the NWT¹⁸. All three were staffed almost entirely with skilled foreign workers.

¹⁷ The GNWT makes training funds (subject to budget restrictions) available for any company coming into the Northwest Territories. The GNWT does offer loan guarantees to the diamond industry that are not normally made available to other industries.

¹⁸ In 2003 Laurelton Diamonds, a wholly-owned subsidiary of Tiffany and Co. opened a 12,000 sq. ft. cutting and polishing facility that can accommodate about 75 workers. It is not part of this study because the study covers 1991 to 2002.

Sirius Diamonds NWT Ltd,

Sirius Diamonds was the NWT's first cutting and polishing operation began production in June of 1999 at its location at the Yellowknife airport. The investment in plant and equipment cost was about \$2.0 million. The facility employs about 25 cutters and another 5 people in administration and management. Currently about five of these employees are Aboriginal. Sirius processes mid-grade to higher quality stones and markets its output primarily in Canada and the United States under the Polar Bear brand.

Deton' Cho Diamonds

Deton'Cho Diamonds Inc. (DDI) was formed in 2000 and is located in N'dilo (an Aboriginal community adjacent to Yellowknife). The plant encountered organizational and financial difficulties and in the fall of 2002 closed, laying off approximately 35 workers.

The plant reopened in June of 2003 under the name "Canada Dene Diamonds" and is now owned by Deton'Cho Corporation, in partnership with Schachter & Namdar Polishing Works. The plant currently employs about 15 workers who are all foreign nationals.

Arslanian Cutting Works (NWT) Ltd.

The NWT factory is jointly owned by the Arslanian family and Rosy Blue. Arslanian Cutting Works is a family-owned and operated business with major operations in Armenia and offices over the world. Headquartered in Antwerp, Belgium, Rosy Blue is one of the largest diamond manufacturing companies in the world.

The Arslanian Cutting Works (NWT) factory began production in 2000 and is located at the Yellowknife airport. Arslanian produces triple A EKATI™ cut diamonds (a high end product) and markets them in Canada. Currently there are about 45 persons employed at the factory and almost all are skilled foreign nationals that were brought in to work.

In December of 2003, Rosy Blue announced its intention to sell its interest in the plant, citing the challenges in operating a factory in such a remote location.¹⁹

ESTIMATED ECONOMIC IMPACT THE NWT CUTTING AND POLISHING INDUSTRY

Chart 19 presents the estimated value of manufacturing shipments for the cutting and polishing (diamond) industry and other manufacturing in the NWT from 1992 to 2002.

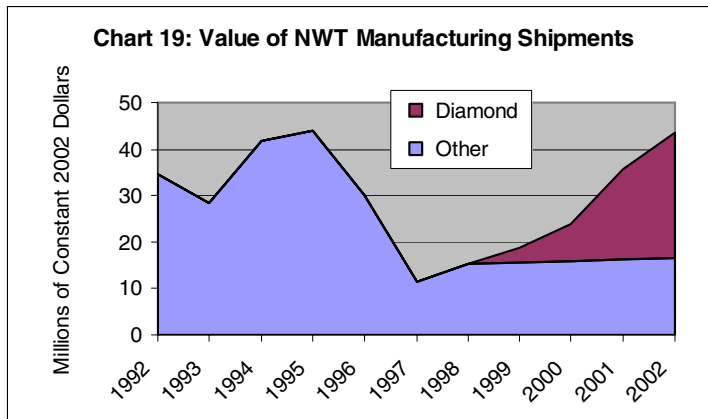
The large decline in the value of manufacturing shipments from 1995 to 1997 was the result of the closure of the oil refinery in Norman Wells. Manufacturing shipments

¹⁹ From an article in Rapaport News Weekly, January 14, 2004

rose with the opening of the Sirius Diamonds facility in 1999 and continued to grow as the other two diamond cutting facilities came on stream in 2000.

It is estimated (Ellis Consulting Services estimate) that the value of shipments from the NWT cutting and polishing industry rose from \$3.2 million in 1999 to \$27.0 million in 2002.

The value of shipments shows the gross contribution to the economy while GDP or value-added gives its net impact.

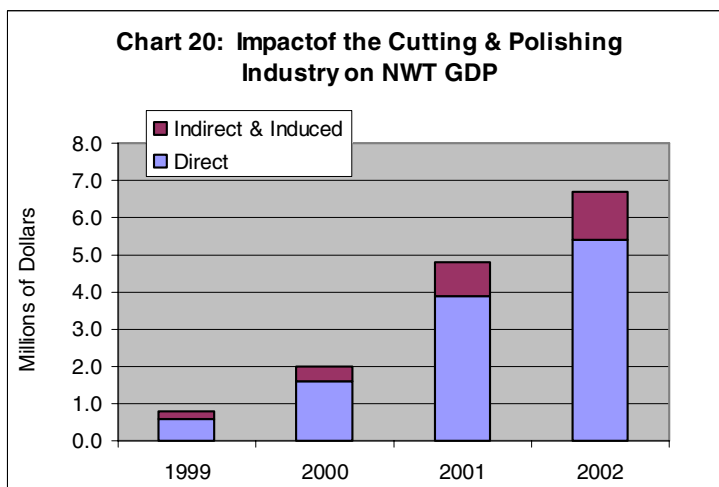


Value of NWT Manufacturing Shipments (\$Millions)

| | Other | Diamond | Total |
|-------------|-------|---------|-------|
| 1992 | 35 | 0 | 35 |
| 1993 | 28 | 0 | 28 |
| 1994 | 42 | 0 | 42 |
| 1995 | 44 | 0 | 44 |
| 1996 | 30 | 0 | 30 |
| 1997 | 12 | 0 | 12 |
| 1998 | 15 | 0 | 15 |
| 1999 | 16 | 3 | 19 |
| 2000 | 16 | 8 | 24 |
| 2001 | 16 | 20 | 36 |
| 2002 | 17 | 27 | 44 |

Chart 20 gives the estimated contribution of the cutting and polishing industry to GDP at basic prices in NWT.

It is estimated that over the period 1999 to 2002, the cutting and polishing industry directly contributed \$11.6 million in GDP and a total of \$14.3 million when indirect and induced impacts are included.



Total Impact on NWT GDP at Basic Prices from the Cutting & Polishing Industry (\$Million)

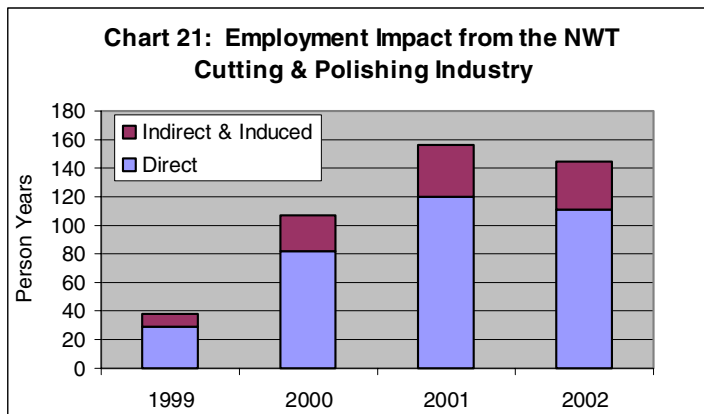
| | Direct | Indirect & Induced | Total |
|--------------|--------|--------------------|-------|
| 1999 | 0.6 | 0.2 | 0.8 |
| 2000 | 1.6 | 0.4 | 2.0 |
| 2001 | 3.9 | 0.9 | 4.8 |
| 2002 | 5.4 | 1.3 | 6.7 |
| Total | 11.6 | 2.7 | 14.3 |

In 2002 it is estimated that the cutting and polishing industry contributed \$6.7 million to GDP in the NWT. This was comprised of \$5.4 million in direct and another \$1.3 million in indirect and induced impacts.

Chart 21 gives the estimated contribution of the cutting and polishing industry to employment in the NWT.

It is estimated that over the period 1999 to 2002, the cutting and polishing industry directly contributed 343 person-years of employment and contributed another 103 person-years when the indirect and induced impacts are included.

In 2002, it is estimated that the cutting and polishing industry contributed directly 111 person-years of employment and another 33 person-years in indirect and induced impacts.



Total Impact on NWT Employment from the Cutting & Polishing Industry (Person-years)

| | Direct | Indirect & Induced | Total |
|--------------|------------|--------------------|------------|
| 1999 | 29 | 9 | 38 |
| 2000 | 82 | 25 | 107 |
| 2001 | 120 | 36 | 156 |
| 2002 | 111 | 33 | 145 |
| Total | 343 | 103 | 445 |

SUMMARY OF THE ESTIMATED ECONOMIC IMPACT
THE NWT DIAMOND INDUSTRY BY ACTIVITY

Table 8 presents a summary of the estimated economic impact of the diamond industry on GDP in the NWT from 1991 to 2002.

Over the period 1991 to 2002 diamond mining contributed \$2.9 billion or 83.8% of the total impact on NWT GDP. Exploration activities contributed another \$549.4 million or 15.8% of the total GDP impact while manufacturing (cutting and polishing) generated \$14.3 million or 0.4% of the total impact.

In 2002 the mining industry generated 95.2% of total GDP impacts while exploration and manufacturing contributed 4.0% and 0.8% respectively.

Table 9 presents a summary of the economic impact of the diamond industry on employment in the NWT from 1991 to 2002.

Over the period 1991 to 2002, diamond mining generated 9,640 person-years of employment, or 74% of the total impact on NWT employment. Exploration activities contributed another 2,983 person-years, or 23% of the total employment impact, while manufacturing generated 446 person-years, or 3% of the total impact.

Table 8: Diamond Industry Contribution to the NWT GDP by Activity

| | Exploration | | Mining | | Manufacturing | | Total | |
|--------------|-------------|---------|------------|---------|---------------|---------|------------|---------|
| | \$Millions | Percent | \$Millions | Percent | \$Millions | Percent | \$Millions | Percent |
| 1991 | 14.1 | 100.0% | 0.0 | 0.0% | 0.0 | 0.0% | 14.1 | 100.0% |
| 1992 | 19.1 | 100.0% | 0.0 | 0.0% | 0.0 | 0.0% | 19.1 | 100.0% |
| 1993 | 45.0 | 100.0% | 0.0 | 0.0% | 0.0 | 0.0% | 45.0 | 100.0% |
| 1994 | 66.9 | 100.0% | 0.0 | 0.0% | 0.0 | 0.0% | 66.9 | 100.0% |
| 1995 | 77.0 | 100.0% | 0.0 | 0.0% | 0.0 | 0.0% | 77.0 | 100.0% |
| 1996 | 87.0 | 100.0% | 0.0 | 0.0% | 0.0 | 0.0% | 87.0 | 100.0% |
| 1997 | 67.4 | 29.5% | 161.0 | 70.5% | 0.0 | 0.0% | 228.4 | 100.0% |
| 1998 | 51.3 | 18.4% | 227.0 | 81.6% | 0.0 | 0.0% | 278.3 | 100.0% |
| 1999 | 27.3 | 5.0% | 513.0 | 94.8% | 0.8 | 0.1% | 541.1 | 100.0% |
| 2000 | 23.0 | 4.2% | 528.0 | 95.5% | 2.0 | 0.4% | 553.0 | 100.0% |
| 2001 | 38.7 | 5.1% | 709.0 | 94.2% | 4.8 | 0.6% | 752.5 | 100.0% |
| 2002 | 32.5 | 4.0% | 776.0 | 95.2% | 6.7 | 0.8% | 815.2 | 100.0% |
| Total | 549.4 | 15.8% | 2,914.0 | 83.8% | 14.3 | 0.4% | 3,477.6 | 100.0% |

Over the period 1991 to 2002, diamond mining generated 9,640 person-years of employment, or 74% of the total impact on NWT employment. Exploration activities contributed another 2,983 person-years, or 23% of the total employment impact, while manufacturing generated 446 person-years, or 3% of the total impact.

In 2002, the mining industry generated 90% of total employment impacts while exploration and manufacturing contributed 5% and 4% respectively.

Table 9: Diamond Industry Contribution to Employment GDP by Activity

| | Exploration | | Mining | | Manufacturing | | Total | |
|--------------|-------------|---------|--------|---------|---------------|---------|--------|---------|
| | PY's | Percent | PY's | Percent | PY's | Percent | PY's | Percent |
| 1991 | 77 | 100% | 0 | 0% | 0 | 0% | 77 | 100% |
| 1992 | 104 | 100% | 0 | 0% | 0 | 0% | 104 | 100% |
| 1993 | 245 | 100% | 0 | 0% | 0 | 0% | 245 | 100% |
| 1994 | 363 | 100% | 0 | 0% | 0 | 0% | 363 | 100% |
| 1995 | 418 | 100% | 0 | 0% | 0 | 0% | 418 | 100% |
| 1996 | 472 | 100% | 0 | 0% | 0 | 0% | 472 | 100% |
| 1997 | 366 | 29% | 910 | 71% | 0 | 0% | 1,276 | 100% |
| 1998 | 279 | 21% | 1,058 | 79% | 0 | 0% | 1,337 | 100% |
| 1999 | 148 | 17% | 675 | 78% | 38 | 4% | 861 | 100% |
| 2000 | 125 | 8% | 1,413 | 86% | 107 | 7% | 1,645 | 100% |
| 2001 | 210 | 7% | 2,609 | 88% | 156 | 5% | 2,975 | 100% |
| 2002 | 177 | 5% | 2,975 | 90% | 145 | 4% | 3,297 | 100% |
| Total | 2,983 | 23% | 9,640 | 74% | 446 | 3% | 13,070 | 100% |

IMPACT ON ABORIGINAL COMMUNITIES

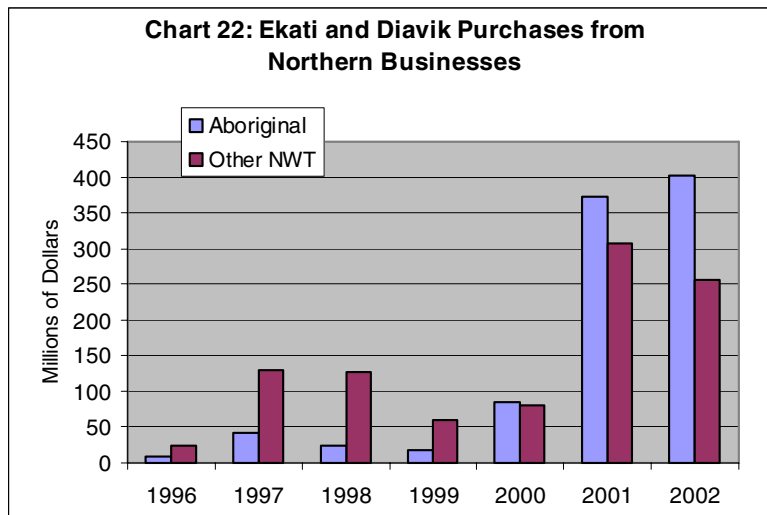
BHP-Billiton entered into individual “Impact and Benefit Agreements” with the Dogrib Treaty 11 Council (Rae-Edzo, Wha Ti, Rae Lakes and Wekweti), Akaitcho Treaty 8 (Dettah, N’dilo, Lutsel K’e and Fort Resolution), the North Slave Metis Alliance and the Inuit of Kugluktuk.

Diavik Diamond Mines Inc. signed “Participation Agreements” with the Dogrib Treaty 11 Council, the Yellowknives Dene First Nation (Dettah and N’dilo), the Lutsel K’e Dene Band, the Kitikmeot Inuit Association (Kugluktuk), and the North Slave Métis Association.

These are confidential agreements that contain provisions for annual financial payments, employment and business opportunities, as well as training initiatives and scholarships. In addition, both BHP Billiton and Diavik have entered into Socio-Economic Agreements with the GNWT and in the case of Diavik, with other directly impacted Aboriginal partners (Dogrib, Lutsel K’e, North Slave Métis, Yellowknives Dene and KIA) as well.

All seven NWT communities and Kugluktuk provide employment services to the diamond mines and all have established business enterprises that provide goods and services to the mines, both for construction and operation.

Chart 22 and Table 10 shows the extent of diamond mine purchases from both Aboriginal and other northern businesses.



Over the period 1996 to 2002, the two diamond mines spent \$3.4 billion on goods and services. Of this total, \$1.9 billion or 57% has been from northern businesses and 28%, or just under \$1.0 billion, has been from Aboriginal businesses in the north.

As capacity has been developed, Aboriginal businesses have more than doubled their share of total expenditures.

In 1997 (the first full year of construction of the EKATI™ mine), purchases from Aboriginal businesses amount to \$41.2 million, or 12% of total expenditures. By 2002 diamond mine purchases from Aboriginal businesses reached \$953 million and represented 42% of all expenditures.

Table 10: Purchases of Goods and Services by Ekati and the Diavik Mines

| | Aboriginal | Other NWT | Subtotal NWT (Millions of Dollars) | South | Total |
|--------------|---------------------------|-----------|---------------------------------------|---------|---------|
| 1996 | 8.8 | 23.8 | 32.6 | 17.6 | 50.2 |
| 1997 | 41.2 | 130.3 | 171.5 | 159.6 | 331.1 |
| 1998 | 24.1 | 126.3 | 150.4 | 207.2 | 357.6 |
| 1999 | 18.5 | 60.2 | 78.7 | 277.4 | 356.1 |
| 2000 | 85.3 | 80.8 | 166.0 | 264.4 | 430.4 |
| 2001 | 372.4 | 306.7 | 679.1 | 229.4 | 908.5 |
| 2002 | 402.6 | 257.0 | 659.6 | 303.4 | 963.0 |
| Total | 952.8 | 985.2 | 1,938.0 | 1,459.0 | 3,396.9 |
| | (Percent of Total) | | | | |
| 1996 | 18% | 47% | 65% | 35% | 100% |
| 1997 | 12% | 39% | 52% | 48% | 100% |
| 1998 | 7% | 35% | 42% | 58% | 100% |
| 1999 | 5% | 17% | 22% | 78% | 100% |
| 2000 | 20% | 19% | 39% | 61% | 100% |
| 2001 | 41% | 34% | 75% | 25% | 100% |
| 2002 | 42% | 27% | 68% | 32% | 100% |
| Total | 28% | 29% | 57% | 43% | 100% |

The development of business capacity has created employment opportunities in Aboriginal enterprises and currently they directly employ hundreds of band and other First Nation members.

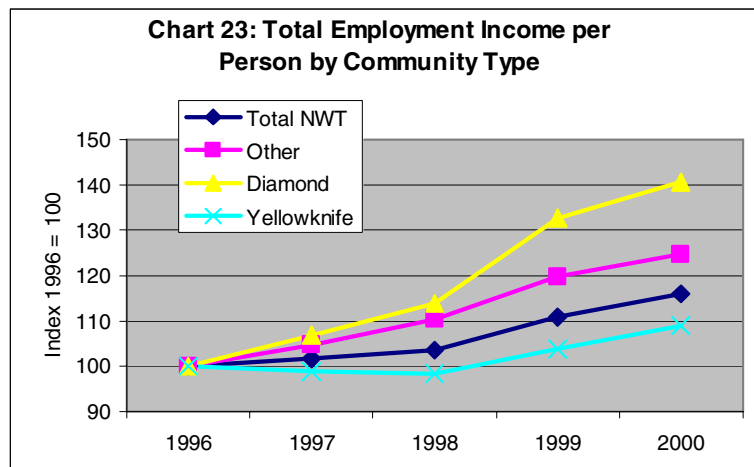
Employment in Aboriginal businesses, along with direct employment at the diamond mines, has not only lead to a reduction in social assistance payments (see Chart 10 on page 15) but has also lead to more employment income in Aboriginal communities.

Chart 23 and Table 11 show the impact on employment income per person²⁰ in the NWT over the period 1996 to 2002 for four different categories of communities. The first is the “diamond” impacted communities which includes Rae Lakes (Gameti),

²⁰ Employment Income per Person is estimated by dividing total employment income (from income tax records) by the population estimate for each community. The source for employment income is Statistics Canada income tax records (as reported in the 2002 “Communities and Diamonds” Report prepared by the GNWT) and the source for the population estimates is Ellis Consulting Services. The index is calculated by dividing all annual values by the 1996 value and multiplying by 100.

Wekweti (Snare Lake), Wha Ti, Rae-Edzo, Detah, N'dilo, and Lutsel K'e. The second category is "Yellowknife" which is the territorial capital and the third "Other" represents all other communities in the NWT. Lastly the fourth "Total NWT" represents the NWT average.

Over the period of 1996 to 2002, employment income per person in the communities directly impacted by the diamond mining industry rose from \$7,088 to \$9,968. This represented an increase in the index from 100 to 141. Over the same period, employment income per person rose to 109 in Yellowknife, 125 in other communities and the NWT average rose to 116.



The largest increase in the diamond impacted communities occurred from 1998 to 2000, which corresponds to the period of diamond mine construction and operation and with it the growth in Aboriginal businesses.

Table 11: Total Employment Income per Person by Community Type

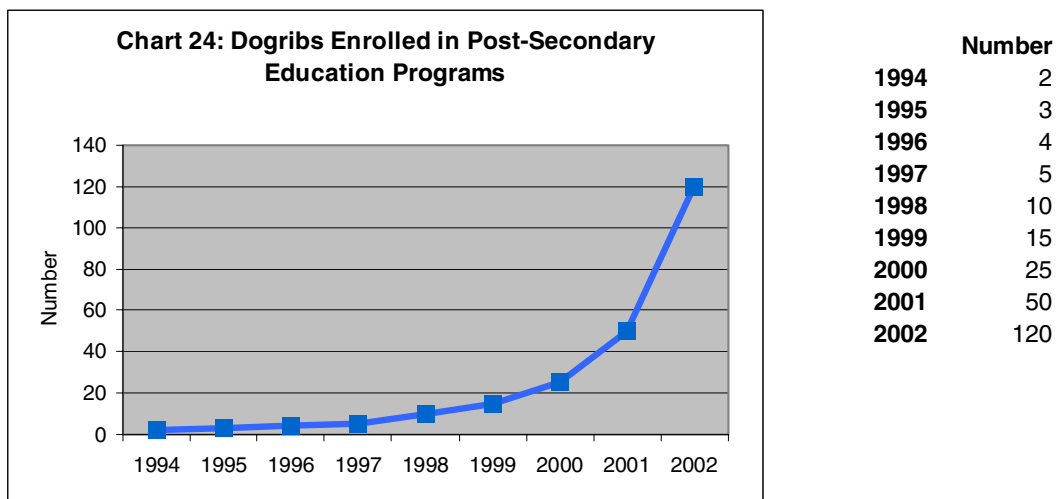
| | NWT | Other (Dollars) | Diamond | Yellowknife |
|-------------|------------------|--------------------|---------|-------------|
| 1996 | 17,070 | 12,528 | 7,088 | 23,812 |
| 1997 | 17,355 | 13,137 | 7,575 | 23,533 |
| 1998 | 17,694 | 13,821 | 8,066 | 23,443 |
| 1999 | 18,941 | 15,018 | 9,402 | 24,707 |
| 2000 | 19,820 | 15,607 | 9,968 | 25,928 |
| | (Index 1996=100) | | | |
| 1996 | 100 | 100 | 100 | 100 |
| 1997 | 102 | 105 | 107 | 99 |
| 1998 | 104 | 110 | 114 | 98 |
| 1999 | 111 | 120 | 133 | 104 |
| 2000 | 116 | 125 | 141 | 109 |

In addition to more employment, rising employment income, and falling social assistance payments, the diamond communities have also had a tremendous growth in the number of people enrolled in post-secondary education programs. The growth in

school enrolment would of course not be possible without the work and support provided by the local educational community, but two other major factors have helped contribute to this success.

The first is that the diamond mining companies have provided funding for a large number of scholarships. The second is the result of the employment opportunities presented by the diamond mines and Aboriginal businesses enterprises. Quite simply, people are more likely to seek education in an environment where real opportunities exist to achieve employment.

Chart 24 gives the number of Dogribs²¹ enrolled in post-secondary programs since 1994. There were only two students in 1994 and by 1998 there were ten. Starting in 1999, the number rose dramatically and reached 120 by the end of 2002. The major rise in the number of students from 1998 to 2002 coincides with the beginning of operation of the EKATI™ Diamond Mine and the construction of the Diavik Mine.



In summary, in general the Aboriginal communities impacted by the diamond industry have been building business capacity and have had rising revenues, lower unemployment, and with it, rising employment income and a dramatic rise in the number of students in post-secondary educational institutions.

²¹ This does not include the members of Lutsel K'e Dene Band, North Slave Métis Alliance or the Kitikmeot Inuit Association. The source is the Dogrib Rae Band but in some cases Ellis Consulting Services estimates have been used.

THE RAE BAND GROWTH IN BUSINESS CAPACITY

Another method of assessing the impact of the diamond mining industry on Aboriginal communities can be seen by examining the growth of the business activities and employment of the individual parties to the Impact and Benefit and Participation agreements. The Yellowknife Dene First Nation (N'dilo and Detah), the Kitikmeot Inuit Association (Nunavut) and the Dogrib Treaty 11 Council have been very successful growing businesses related to the diamond industry. A particularly good example is the success of the Rae Band, the largest of the four Dogrib Treaty 11 communities.

THE RAE BAND BUSINESS DEVELOPMENT

Since 1994, the Dogrib Rae Band has been actively building a business base that has enabled it to take advantage of many of the opportunities flowing from resource development on its traditional lands. Key to the creation of this business base was the establishment of joint ventures with established companies operating in specific industry sectors. The Rae band has established the following companies that have been specifically targeting the diamond mining and other resource based industries.

Tli Cho Landtran Transport Ltd.

Tli Cho Landtran Transport Ltd. was established in 1999 and is 51% owned by the Dogrib Rae Band and 49% by Landtran Systems (previously known as Byers Transport, which is based in Edmonton). It is primarily a general freight operator and its operations include the trucking re-supply of bulk fuel to the mining sector. Tli Cho Landtran specializes in moving project cargo and bulk materials over seasonal ice roads to the diamond mines.

Tli Cho Logistics Ltd.

Tli Cho Logistics Ltd. was established in 1999 and is 51% owned by the Dogrib Rae Band and 49% by Atco Frontec. It supplies services to the mining sector including facility management, operational contracts, airport operations, bulk fuel supply and small airport operation and management.

Tli Cho Explosives Ltd.

Tli Cho Explosives Ltd. is 51% owned by the Dogrib Rae Band, and 49% by Bulk Explosives. It supplies explosive management systems, products and related services.

Rae Band Construction

Rae Band Construction is 100% owned by Dogrib Rae Band. It began by building residential housing units in Rae during the summer construction season but has now moved to serve resource industry construction projects and, among other activities, is currently providing construction services to the Diavik Mine.

North Slave Region Employment Solutions (NSR)

North Slave Region Employment Solutions (NSR) is 100% owned by Dogrib Rae Band and provides recruitment, screening and placement services, individual career planning, translation services, education upgrading, income support services, apprentice development, training program delivery and counselling services aimed at resource companies.

The revenue growth of the Rae Band resource related businesses has been substantial. Chart 25 presents the growth in these revenues from 1999 to 2002.

In 1999 the Rae Band had just over \$2 million in revenues. The growth in revenues from 2000 to 2002 has been steady and significant. Revenues rose to over \$10 million in 2000, to just under \$20 million in 2001 and reached almost \$30 million by 2002.

The growth in business revenues and employment has been accompanied by an increase in the number of jobs and with it a rise in employment income received by the Dogrib in Rae-Edzo. In 2002, Rae Band businesses employed close to 200 band members.

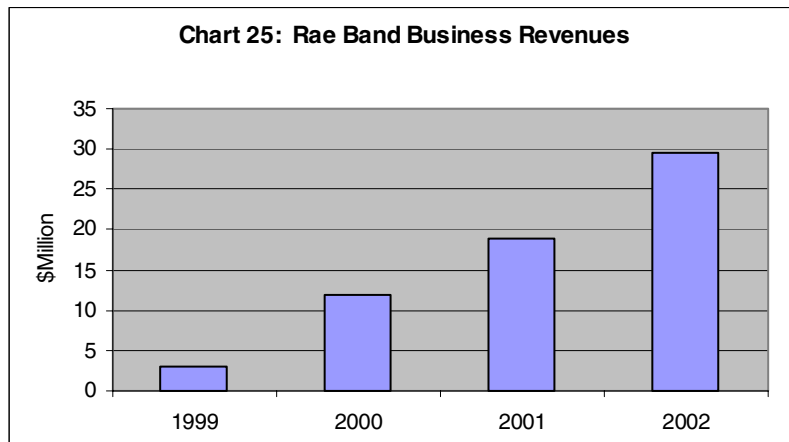
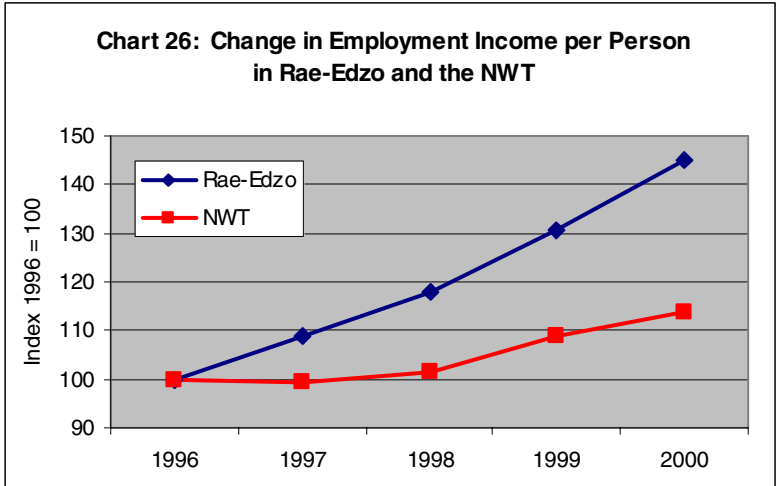


Chart 26 shows the impact of job growth on employment income in Rae-Edzo.

In 1996 before the full impact of the diamond mining industry and Rae Band business development, employment income per person in Rae-Edzo was \$7,353 while the average for the NWT was \$17,349. By 2002, with the impact of diamond mining industry, average employment per person had risen 45% (index 145) to \$10,666 while in contrast the average in the NWT rose only 14% to \$19,743.



Total Employment Income per Person

| | Rae-Edzo | NWT |
|-------------|------------------|--------|
| | (\$000's) | |
| 1996 | 7,353 | 17,349 |
| 1997 | 8,005 | 17,288 |
| 1998 | 8,662 | 17,625 |
| 1999 | 9,620 | 18,867 |
| 2000 | 10,666 | 19,743 |
| | (Index 1996=100) | |
| 1996 | 100 | 100 |
| 1997 | 109 | 100 |
| 1998 | 118 | 102 |
| 1999 | 131 | 109 |
| 2000 | 145 | 114 |

The rapid rise in income demonstrates the positive impact of both the direct employment in diamond mining and in band owned businesses that served the diamond and other mining industries.

The Rae Band is an excellent example of an Aboriginal community that is actively working to take advantage of the opportunities presented by the diamond industry and, based on the indicators, is having a great deal of success.